

From *Risk to Readiness*: How Corporate Solutions Protects Contractors from Compliance Failures



In the complex landscape of federal contracting, compliance is paramount. Non-compliance can lead to severe financial penalties, contract termination, and reputational damage. Investing in comprehensive compliance training not only mitigates these risks but also enhances operational efficiency and competitive advantage.

The Risk of Non-Compliance

For defense contractors, compliance failures can mean the difference between growth and contract loss. Recent data underscores the stakes:

128

False Claims Act settlements January – May 2025

\$51M

Settlement Boeing paid for export violation

\$4.8M

Average cost of a data breach

The Advantage of Enterprise Training with FPS Corporate Solutions

FPS Corporate Solutions transforms compliance training from a “check-the-box” exercise into a strategic driver of readiness and performance:

30-60%

Fewer compliance incidents at organizations with structured training programs

100s

Hours saved in employee seat time

94%

Employees say they’d stay longer at a company that invest in their career development*

With FPS Corporate Solutions, defense contractors can **reduce risk, save time, and build a mission-ready workforce**. Investing in enterprise training today means fewer compliance failures tomorrow.

Real-World Impact of FPS Training

Defense Contractor Avoids Multi-Million Dollar Penalty

A mid-sized defense contractor faced a potential penalty of **\$3.2 million due to non-compliance** with cost accounting standards. By enrolling their compliance team in FPS's Government Contract Accounting course, they identified and rectified the issues, avoiding the penalty and improving their accounting practices.

Aerospace Company Reduces Legal Expenses

A large aerospace contractor was incurring high legal costs for external compliance consultations. By providing their legal and compliance teams with access to FPS's Advanced FAR Workshop, **they reduced external legal expenses by 40%, equating to annual savings of \$800,000.**

FPS: The Gold Standard in Government Contracts Training

FPS has been the leading provider of government contracts training for 65+ years. With a faculty of esteemed professionals and a comprehensive curriculum, FPS offers:

- **500+ Annual Courses:** Covering topics from basic contracting to advanced compliance issues.
- **Flexible Learning Platform, FPS Compass™:** Including in-person, virtual, and on-demand options with learning paths, tracking, and dashboards.
- **Industry Recognition:** Known as the "gold standard" in federal contracts training.



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