

# JOIN US AT OUR MARQUEE WEEK-LONG CO

## HILTON HEAD GOVERNMENT CONTRACT CONFERENCE

Hilton Head Island, SC  
July 12-16

Basics of Government Contracting  
July 12-14 \$995

Concentrated Course in  
Government Contracts  
July 12-15 \$1,095

FAR Workshop  
July 15-16 \$995

Government Contract Accounting  
July 13-14 \$995

ITAR Compliance and Audits  
July 15-16 \$995

Legal Ethics for Attorneys  
July 14 \$125

Licensing Software and Technology  
to the Federal Government  
July 13-14 \$995

The Masters Institute in  
Construction Contracting  
July 13-15 \$1,395

The Masters Institute in Government  
Contract Costs  
July 13-15 \$1,395

The Masters Institute in  
Government Contracting  
July 12-16 \$1,395

## LA JOLLA GOVERNMENT CONTRACT CONFERENCE

La Jolla, CA  
May 3-7

A Practical Guide to the Incurred Cost  
Submission (ICS)  
May 3-4 \$1,095

Basics of Government Contracting  
May 3-5 \$995

Concentrated Course in  
Government Contracts  
May 3-6 \$1,095

FAR Workshop  
May 6-7 \$995

Government Contract Accounting  
May 5-6 \$995

ITAR Compliance and Audits  
May 5-6 \$995

Legal Ethics for Attorneys  
May 5 \$125

Rights in Technical Data and  
Computer Software  
May 4-5 \$995

The Masters Institute in  
Government Contract Costs  
May 4-6 \$1,395

The Masters Institute in  
Government Contracting  
May 3-7 \$1,395

## COSTS IMMERSION WEEK

Washington, D.C.  
August 2-6

### Track 1

Government Contract Finance and  
Accounting for Non-Financial Managers  
August 2-3 \$995

Cost and Price Analysis in  
Government Contracts  
August 4-6 \$995

### Track 2

Government Contract Accounting  
August 2-3 \$995

Government Contract Costs  
August 4-6 \$995

### Track 3

Understanding Overhead in  
Government Contracts  
August 2-3 \$995

Cost Accounting Standards  
August 4-6 \$995

### Track 4

A Practical Guide to the Incurred  
Cost Submission (ICS)  
August 2-3 \$1,095

Government Contract Audits:  
Dealing With Auditors and  
Mitigating Audit Risks  
August 4-6 \$995

### Track 5

Government Contract Accounting  
Systems Compliance  
August 2-3 \$995

The Masters Institute in  
Government Contract Costs  
August 4-6 1,395

## CONTRACT COMPLIANCE WEEK

Washington, D.C.  
October 25-29

### Track 1

Government Contract Compliance  
October 25-26 \$995

### NEW

New Developments in Contract  
Compliance/Fraud Enforcement  
October 27-28 \$995

The New Mandatory Compliance  
and Disclosure Requirement  
October 29 \$495

### Track 2

Government Contract Accounting  
Systems Compliance  
October 25-26 \$995

Sarbanes-Oxley and Government  
Contract Compliance  
October 27-28 \$995

FOR COMPLETE DETAILS ON PROGRAMS, VISIT [fedpubseminars.com](http://fedpubseminars.com)



### NCMA: CONTRACT MANAGER CERTIFICATION

All Federal Publications Seminars courses are designed to meet the course requirements of the National Contract Management Association's certification programs. Federal Publications Seminars is a proud sponsor of the NCMA Contract Management Learning Center. For more information, call us at 1.800.344.8096 or visit [www.ncmahq.org](http://www.ncmahq.org).

### CLE: CONTINUING LEGAL EDUCATION

States have widely varying regulations regarding MCLE credit. West LegalEdCenter, a part of Federal Publications Seminars parent company, Thomson Reuters, is an approved provider in AL, AK, AR, CA, GA, IL, ME, MO, MS, NC, ND, NE, NH, NM, NV, NY, OH, OK, PA, RI, SC, TN, TX, UT, VA, VI, VT, WA, WI, and WV. Credit may be applied for in additional jurisdictions upon request and in accordance with state MCLE rules.

### CONTINUING EDUCATION CREDIT

Certificates of Completion will be provided to all seminar participants who attended Federal Publications Seminars courses and seminars following the event upon request.

# CONFERENCES

**NEW**

How to Set Up an Employee Compliance and Awareness Training Program  
October 29 \$195

**Track 3**

Introduction to Government Construction Contracting  
October 25-26 \$995

**NEW**

Wage and Hour Compliance  
October 27-28 \$995

The New Mandatory Compliance and Disclosure Requirement  
October 29 \$495

**Track 4**

**NEW**

GSAR/GSAM Regulatory Compliance: Task and Delivery Order  
October 25-26 \$995

**NEW**

Advanced Issues in Multiple Award Schedule Contracting  
October 27-28 \$995

**NEW**

The New Mandatory Compliance and Disclosure Requirement  
October 29 \$495

**Track 5**

International Government & Commercial Contracting  
October 25-26 \$995

ITAR Compliance and Audits  
October 27-28 \$995

**NEW**

How to Set Up an Employee Compliance and Awareness Training Program  
October 29 \$195

## FEDERAL PUBLICATIONS 2010 GOVERNMENT CONTRACTING REVIEW AND 2011 OUTLOOK

Los Angeles, CA  
December 1-2, 2010  
\$595

Discuss what's happening in the industry – and what it means for the future – at the 2010 Government Contracting Review and 2011 Outlook. Hear high-level, expert briefings on the past year's developments affecting government contracts at this unique conference for all public and private sector employees, including supply, service, and construction contract professionals.

## GLOBAL CONFERENCES

DUBAI, UNITED ARAB EMIRATES  
November 30-December 3

**NEW**

Compliance Risk Management and Due Diligence in the Middle East  
November 30 \$595

**NEW**

Introduction to U.S. Procurement Law  
November 30-December 1 \$995

**NEW**

Navigating U.S. Export Control and Sanctions, Including Foreign Military Sales (FMS)  
December 1-2 \$995

**NEW**

Navigating U.S. Government and FIDIC International Construction Contracts, Changes, Claims and Disputes  
December 2-3 \$995

**NEW**

U.S. Cost Reimbursement Contracting  
December 1-2 \$995

FRANKFURT, GERMANY  
November 16-20

**NEW**

Changes and Equitable Adjustments in U.S. Government Contracts  
November 18-19 \$995

**NEW**

International Contracts and Arbitration  
November 16-17 \$995

**NEW**

Introduction to U.S. Procurement Law  
November 19-20 \$995

**NEW**

Managing Subcontracts for U.S. Government Projects  
November 17-18 \$995

**NEW**

Navigating U.S. and E.U. Export Controls  
November 17 \$595

**NEW**

Understanding European Anti-Corruption Law and Enforcement, and the Foreign Corrupt Practices Act (FCPA)  
November 16 \$595

LONDON, ENGLAND  
November 9-13

**NEW**

Basics of U.S. Contract Management and U.S. Government Contracting  
November 9-11 \$995

**NEW**

Introduction to U.S. Procurement Law  
November 12-13 \$995

**NEW**

Navigating U.S., U.K., and E.U. Export Regulations  
November 10 \$595

**NEW**

Understanding U.K./E.U. Anti-Corruption Law and Enforcement and the Foreign Corrupt Practices Act (FCPA)  
November 9 \$595

Tax is not included in course fees.

TO REGISTER, VISIT [fedpubseminars.com](http://fedpubseminars.com) OR CALL 1.888.494.3696



**CPE: CONTINUING PROFESSIONAL EDUCATION**

We are registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Address complaints regarding registered sponsors to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, Tennessee 37219-2417, or by visiting [www.nasba.org](http://www.nasba.org).



**AIA/CES: CONTINUING EDUCATION**

Federal Publications Seminars is a Registered Provider with the AIA Continuing Education System (AIA/CES). We offer several construction-related programs that are registered for AIA Learning Unit Hours.

**OTHER CONTINUING EDUCATION CREDITS**

Federal Publications Seminars may award other Continuing Education Credits upon request. Call 1.800.495.9378 for more information.

Education is a competitive advantage in a knowledge-based economy.™



# FEDERAL PUBLICATIONS SEMINARS 2010 CALENDAR

---

**COVER ESSENTIAL TOPICS**

- Government contracts
- Construction contracts
- Intellectual property
- Management
- Commercial contracts
- International contracts

**GET THE TRAINING YOU NEED**

- Live conferences
- In-house training
- Webcasts

[fedpubseminars.com](http://fedpubseminars.com)

---



# FEDERAL PUBLICATIONS SEMINARS 2010 CALENDAR

Comprehensive, industry-leading training and professional development in all areas of government contracting, construction, intellectual property, finance and accounting, commercial contracts, and international contracts.

## REGISTRATION FORM

| Course name(s)        | Date and location     | Registration fee |
|-----------------------|-----------------------|------------------|
| _____                 | _____                 | _____            |
| _____                 | _____                 | _____            |
| _____                 | _____                 | _____            |
| Name _____            | Title _____           |                  |
| Organization _____    | Street address _____  |                  |
| City _____            | State _____ ZIP _____ |                  |
| Phone _____ FAX _____ | E-mail _____          |                  |

**REGISTER TODAY: [fedpubseminars.com](http://fedpubseminars.com) CALL: 1.888.494.3696 FAX: 202.772.8298**

### TEAM DISCOUNTS

Register three or more employees from the same organization for the same course and get \$200 off each seminar fee. Or, take advantage of our 2-for-1 offer and register a colleague or friend for free. To receive discounts, call 1.888.494.3696, or fax your registration to 202.772.8298. Discounts cannot be combined with any other offers.

### 2 FOR 1 OFFER – BRING A COLLEAGUE FOR FREE

If you register by March 31, 2010, for any seminar listed in this calendar, you may register a colleague or friend for the same seminar at no additional charge. This offer applies to new registrations for any seminars listed in this calendar that have not been previously discounted.

Tax is not included in course fees. The registration fee for each course includes a course manual; hotel accommodations are not included. All faxed registrations will be issued an invoice from West, part of Thomson Reuters. Payment is due upon receipt.

### BRING ANY SEMINAR DIRECTLY TO YOUR STAFF

- Get on-site training customized to your needs.
- Choose from any Federal Publications Seminars course.
- Save thousands of dollars on travel costs.

#### SCHEDULE IN-HOUSE TRAINING TODAY!

[fedpubsinhouse@thomsonreuters.com](mailto:fedpubsinhouse@thomsonreuters.com)  
1.888.865.9082

### FEDERAL PUBLICATIONS SEMINARS WEBCASTS

Get the latest information and expert analysis from top attorneys on legislation and developments that affect government contractors and attorneys who do business with the federal government. Find it all online!

Register at [westlegaledcenter.com](http://westlegaledcenter.com)



**WEST**®



THOMSON REUTERS™

# FEDERAL PUBLICATIONS SEMINARS 2010

FOR COMPLETE COURSE DETAILS VISIT [fedpubseminars.com](http://fedpubseminars.com) OR CALL 1.888.49

| GOVERNMENT CONTRACTS   |         |
|--|---------|
| <b>A MANAGER'S GUIDE TO EVMS</b><br>March 22-23 Washington, D.C.<br>June 9-10 Las Vegas, NV<br>November 30-December 1 Las Vegas, NV  | \$995   |
| <b>ADVANCED GOVERNMENT CONTRACT ADMINISTRATION WORKSHOP</b><br>April 14-15 New Orleans, LA<br>September 14-15 Washington, D.C.<br>October 19-20 Boston, MA                                       | \$995   |
| <b>NEW ADVANCED ISSUES IN MULTIPLE AWARD SCHEDULE CONTRACTING</b><br>March 9-10 San Diego, CA<br>June 15-16 Washington, D.C.<br>September 21-22 Huntsville, AL<br>October 27-28 Washington, D.C. | \$995   |
| <b>CHANGES &amp; EQUITABLE ADJUSTMENTS IN GOVERNMENT CONTRACTS</b><br>February 2-3 San Diego, CA<br>June 2-3 Seattle, WA<br>October 12-13 Washington, D.C.                                       | \$995   |
| <b>CONCENTRATED COURSE IN GOVERNMENT CONTRACTS</b><br>March 8-11 Las Vegas, NV<br>May 3-6 La Jolla, CA<br>July 12-15 Hilton Head, SC   | \$1,095 |
| <b>NEW CONTRACT CLOSEOUT</b><br>May 18-19 Las Vegas, NV<br>October 7-8 Seattle, WA<br>November 9-10 Washington, D.C.   | \$995   |
| <b>CONTRACTING FOR SERVICES</b><br>November 2-3 Washington, D.C.   | \$995   |
| <b>CONTRACTORS' PURCHASING SYSTEMS REVIEW</b><br>April 20-21 Washington, D.C.<br>May 4-5 Northern Virginia, VA<br>September 22-23 Las Vegas, NV  | \$1,095 |
| <b>DUE DILIGENCE IN GOVERNMENT CONTRACTOR MERGERS AND ACQUISITIONS</b><br>May 12-13 Washington, D.C.<br>October 21-22 Washington, D.C.   | \$995   |
| <b>FEDERAL APPROPRIATIONS AND FISCAL LAW</b><br>January 13-14 Washington, D.C.<br>March 22-23 Las Vegas, NV<br>August 9-10 Washington, D.C.  | \$995   |
| <b>NEW FEDERAL PUBLICATIONS 2010 GOVERNMENT CONTRACTING REVIEW AND 2011 OUTLOOK</b><br>December 1-2 Los Angeles, CA  | \$595   |
| <b>GOVERNMENT CONTRACT COMPLIANCE</b><br>February 3-4 Washington, D.C.<br>April 20-21 Washington, D.C.<br>September 15-16 Seattle, WA  | \$995   |
| <b>TEAMING AGREEMENTS AND ADVANCED SUBCONTRACTING ISSUES</b><br>April 26-27 Washington, D.C.<br>May 12-13 Las Vegas, NV<br>October 12-13 Washington, D.C.<br>December 7-8 Las Vegas, NV          | \$995   |
| <b>TERMINATIONS OF GOVERNMENT CONTRACTS</b><br>June 3-4 Northern Virginia, VA  | \$995   |
| <b>THE GOVERNMENT CONTRACT MBA LEVEL MANAGEMENT COURSE</b><br>August 2-6 Washington, D.C.  | \$1,395 |
| <b>THE GOVERNMENT CONTRACT NEGOTIATIONS WORKSHOP</b><br>March 24-25 San Diego, CA<br>July 19-20 Washington, D.C.   | \$995   |
| <b>THE MASTERS INSTITUTE IN GOVERNMENT CONTRACTING</b><br>May 3-7 La Jolla, CA<br>July 12-16 Hilton Head, SC<br>December 6-10 Washington, D.C.   | \$1,395 |
| <b>NEW THE NEW MANDATORY COMPLIANCE AND DISCLOSURE REQUIREMENT</b><br>February 24 Northern Virginia, VA<br>March 11 Las Vegas, NV<br>April 27 New Orleans, LA<br>October 29 Washington, D.C.     | \$495   |
| <b>THE SERVICE CONTRACT ACT</b><br>February 9-10 Las Vegas, NV<br>March 11-12 Washington, D.C.<br>September 21-22 Washington, D.C.<br>November 17-18 Las Vegas, NV                               | \$995   |
| <b>TYPES OF CONTRACTS</b><br>February 9-10 Huntsville, AL<br>March 24-25 Las Vegas, NV<br>October 19-20 Washington, D.C.   | \$995   |
| BASICS   |         |
| <b>BASICS FOR SMALL BUSINESSES INTERESTED IN GOVERNMENT CONTRACTING: GET IN THE GAME</b><br>September 14-15 Washington, D.C.   | \$495   |
| <b>BASICS OF COMMERCIAL CONTRACTING</b><br>May 11-12 Las Vegas, NV<br>September 15-16 Washington, D.C.   | \$995   |
| <b>BASICS OF GOVERNMENT CONTRACT ADMINISTRATION</b><br>February 23-24 Washington, D.C.<br>March 10-11 Las Vegas, NV<br>October 6-7 Washington, D.C.<br>November 16-17 Las Vegas, NV              | \$995   |
| <b>BASICS OF GOVERNMENT CONTRACTING</b><br>January 27-29 Washington, D.C.<br>February 23-25 Las Vegas, NV<br>March 23-25 Boston, MA  | \$995   |

# SCHEDULE

04.3696



**NEW**

**WAGE AND HOUR COMPLIANCE** \$995  
June 16-17 Denver, CO  
September 30-October 1 Seattle, WA  
October 27-28 Washington, D.C.

## FINANCE, ACCOUNTING, COST AND PRICING

**A PRACTICAL GUIDE TO THE INCURRED COST SUBMISSION (ICS)** \$1,095  
March 18-19 Washington, D.C.  
May 3-4 La Jolla, CA  
August 2-3 Washington, D.C.  
October 13-14 Las Vegas, NV

**COMMERCIAL ITEM ACQUISITION** \$995  
May 11-12 Washington, D.C.  
June 16-17 Seattle, WA

**COST ACCOUNTING STANDARDS** \$995  
April 13-15 Washington, D.C.  
August 4-6 Washington, D.C.  
October 13-15 Washington, D.C.

**COST AND PRICE ANALYSIS IN GOVERNMENT CONTRACTS** \$995  
January 13-14 Washington, D.C.  
February 24-25 Las Vegas, NV  
March 23-24 Atlanta, GA  
April 28-29 Huntsville, AL  
May 10-11 Houston, TX  
May 13-14 Chicago, IL  
June 7-8 Seattle, WA  
June 10-11 Denver, CO  
August 4-6 Washington, D.C.  
October 5-6 Las Vegas, NV  
November 3-4 Washington, D.C.  
December 7-8 Phoenix, AZ

**COST-REIMBURSEMENT CONTRACTING** \$995  
June 15-17 Las Vegas, NV  
October 6-8 Washington, D.C.  
November 30-December 2 Washington, D.C.

**DEFECTIVE PRICING** \$995  
September 23-24 Washington, D.C.

**GOVERNMENT CONTRACT ACCOUNTING** \$995  
February 3-4 Washington, D.C.  
March 22-23 Northern Virginia, VA  
May 5-6 La Jolla, CA  
July 13-14 Hilton Head, SC  
August 2-3 Washington, D.C.  
October 7-8 Washington, D.C.  
November 9-10 Las Vegas, NV

**GOVERNMENT CONTRACT ACCOUNTING SYSTEMS COMPLIANCE** \$995  
June 22-23 Las Vegas, NV  
August 2-3 Washington, D.C.  
September 21-22 Seattle, WA  
October 25-26 Washington, D.C.  
December 6-7 Las Vegas, NV

**GOVERNMENT CONTRACT AUDITS: DEALING WITH AUDITORS AND MITIGATING RISK** \$995

## INTELLECTUAL PROPERTY AND SOFTWARE LICENSING

**FEDERAL TECHNOLOGY TRANSFER AND CRADAs** \$995  
April 27-28 Seattle, WA  
October 26-27 Northern Virginia, VA

**LICENSING SOFTWARE AND TECHNOLOGY TO THE FEDERAL GOVERNMENT** \$995  
May 19-20 San Diego, CA  
July 13-14 Hilton Head, SC  
November 18-19 Northern Virginia, VA

**RIGHTS IN TECHNICAL DATA AND COMPUTER SOFTWARE** \$995  
May 4-5 La Jolla, CA  
June 9-10 Las Vegas, NV  
October 18-19 Washington, D.C.  
November 3-4 Las Vegas, NV

**THE GOVERNMENT CONTRACT INTELLECTUAL PROPERTY INSTITUTE** \$995  
March 10-11 Washington, D.C.  
June 22-23 Las Vegas, NV  
November 9-10 Washington, D.C.

## INTERNATIONAL

**ADVANCED ITAR WORKSHOP** \$995  
March 25-26 San Diego, CA  
April 15-16 Denver, CO  
June 17-18 Dallas, TX  
October 14-15 Seattle, WA  
November 4-5 Las Vegas, NV  
December 9-10 Washington, D.C.

**BASIC ITAR COURSE** \$595  
January 28 Atlanta, GA  
March 11 Washington, D.C.  
May 21 Chicago, IL  
June 16 Dallas, TX  
October 20 Washington, D.C.  
November 3 Las Vegas, NV

**EXPORT CONTROL OF EQUIPMENT, TECHNOLOGY AND SERVICES** \$995  
February 25-26 Las Vegas, NV  
May 25-26 Washington, D.C.  
October 12-13 Las Vegas, NV

**FOREIGN MILITARY SALES** \$995  
February 9-10 Atlanta, GA  
April 21-22 Las Vegas, NV  
May 18-19 Washington, D.C.  
September 14-15 Washington, D.C.  
October 14-15 Las Vegas, NV

**INTERNATIONAL GOVERNMENT AND COMMERCIAL CONTRACTING** \$995  
March 23-24 Las Vegas, NV  
October 25-26 Washington, D.C.

**ITAR COMPLIANCE AND AUDITS** \$995  
April 28-29 Huntsville, AL

|  |                       |         |  |                       |         |
|--|-----------------------|---------|--|-----------------------|---------|
| October 25-26  | Washington, D.C.      |         | April 14-16  | Huntsville, AL        |         |
| November 17-18   | Las Vegas, NV         |         | May 3-5  | La Jolla, CA          |         |
| <b>GOVERNMENT CONTRACT LAW</b>   |                       | \$995   | May 24-26  | Northern Virginia, VA |         |
| January 27-29  | Washington, D.C.      |         | July 12-14   | Hilton Head, SC       |         |
| June 8-10  | Seattle, WA           |         | August 10-12   | Las Vegas, NV         |         |
| <b>GOVERNMENT FURNISHED PROPERTY</b>                                       |                       | \$995   | September 14-16  | Washington, D.C.      |         |
| February 17-18   | Washington, D.C.      |         | October 12-14  | Las Vegas, NV         |         |
| May 11-12  | Las Vegas, NV         |         | November 3-5   | Seattle, WA           |         |
| <b>NEW</b>   |                       |         | November 16-18   | Northern Virginia, VA |         |
| <b>GSAR/GSAM REGULATORY COMPLIANCE: TASK AND DELIVERY ORDER</b>            |                       | \$995   | December 7-9   | Denver, CO            |         |
| October 25-26  | Washington, D.C.      |         | December 7-9   | Atlanta, GA           |         |
| <b>NEW</b>   |                       |         | <b>FAR WORKSHOP</b>  |                       | \$995   |
| <b>HOW TO SET UP AN EMPLOYEE COMPLIANCE AND AWARENESS TRAINING PROGRAM</b> |                       | \$195   | January 14-15  | Huntsville, AL        |         |
| October 29   | Washington, D.C.      |         | February 3-4   | Washington, D.C.      |         |
| <b>INTERPRETATION OF GOVERNMENT CONTRACTS</b>                              |                       | \$995   | March 24-25  | Las Vegas, NV         |         |
| March 9-10   | Las Vegas, NV         |         | May 6-7  | La Jolla, CA          |         |
| September 15-16  | Washington, D.C.      |         | June 17-18   | Washington, D.C.      |         |
| <b>ISSUES WITH CLASSIFIED GOVERNMENT CONTRACTS</b>                         |                       | \$595   | July 15-16   | Hilton Head, SC       |         |
| June 3   | Northern Virginia, VA |         | August 4-5   | New York, NY          |         |
| <b>LEADERSHIP LESSONS</b>  |                       | \$995   | September 21-22  | Washington, D.C.      |         |
| August 17-18   | Washington, D.C.      |         | October 18-19  | Seattle, WA           |         |
| <b>MANAGING SUBCONTRACTS</b>   |                       | \$995   | October 21-22  | Las Vegas, NV         |         |
| March 15-16  | Las Vegas, NV         |         | October 25-26  | Atlanta, GA           |         |
| May 11-12  | Northern Virginia, VA |         | October 28-29  | Denver, CO            |         |
| September 13-14  | Washington, D.C.      |         | December 4-5   | Houston, TX           |         |
| October 18-19  | Huntsville, AL        |         | December 6-7   | Phoenix, AZ           |         |
| <b>NEW</b>   |                       |         | <b>FORMATION OF GOVERNMENT CONTRACTS</b>                         |                       | \$995   |
| <b>NEW DEVELOPMENTS IN CONTRACT COMPLIANCE / FRAUD ENFORCEMENT</b>         |                       | \$995   | February 9-10  | Washington, D.C.      |         |
| October 27-28  | Washington, D.C.      |         | <b>FUNDAMENTALS OF GOVERNMENT CONTRACTING</b>                    |                       | \$995   |
| <b>PERFORMANCE-BASED SERVICES ACQUISITION ADVANCED WORKSHOP</b>            |                       | \$1,395 | March 3-4  | Washington, D.C.      |         |
| February 22-25   | Las Vegas, NV         |         | June 15-16   | Las Vegas, NV         |         |
| December 6-9   | Washington, D.C.      |         | November 16-17   | Washington, D.C.      |         |
| <b>PREPARING AND DEFENDING GOVERNMENT CONTRACT CLAIMS</b>                  |                       | \$995   | <b>CONSTRUCTION AND ENERGY</b>                                   |                       |         |
| May 20-21  | Las Vegas, NV         |         | <b>A PRACTICAL GUIDE TO THE DAVIS-BACON ACT</b>                  |                       | \$595   |
| October 20-21  | Washington, D.C.      |         | March 10   | Washington, D.C.      |         |
| <b>PREPARING EFFECTIVE PROPOSALS</b>                                       |                       | \$995   | September 20   | Washington, D.C.      |         |
| January 20-21  | Washington, D.C.      |         | <b>CHANGES AND CLAIMS IN GOVERNMENT CONSTRUCTION CONTRACTING</b> |                       | \$995   |
| March 15-16  | Las Vegas, NV         |         | March 23-24  | Denver, CO            |         |
| September 22-23  | Washington, D.C.      |         | <b>CONCENTRATED COURSE IN CONSTRUCTION CONTRACTS</b>             |                       | \$1,095 |
| October 21-22  | Las Vegas, NV         |         | May 10-13  | Las Vegas, NV         |         |
| <b>PROCUREMENT FOR ADMINISTRATIVE ASSISTANTS AND SUPPORT STAFF</b>         |                       | \$995   | <b>CONSTRUCTION DELAY, ACCELERATION AND INEFFICIENCY CLAIMS</b>  |                       | \$995   |
| April 13-14  | Washington, D.C.      |         | April 13-14  | Denver, CO            |         |
| <b>RETIREMENT PLAN ISSUES FACING GOVERNMENT CONTRACTORS</b>                |                       | \$595   | June 8-9   | Las Vegas, NV         |         |
| September 21   | Washington, D.C.      |         | October 14-15  | Washington, D.C.      |         |
| <b>SARBANES-OXLEY AND GOVERNMENT CONTRACT COMPLIANCE</b>                   |                       | \$995   | <b>CPM SCHEDULING: CHANGES AND DISPUTE RESOLUTION</b>            |                       | \$995   |
| March 25-26  | San Diego, CA         |         | October 6-7  | Las Vegas, NV         |         |
| May 11-12  | Washington, D.C.      |         | <b>INTRODUCTION TO GOVERNMENT CONSTRUCTION CONTRACTING</b>       |                       | \$995   |
| September 27-28  | Las Vegas, NV         |         | March 18-19  | Las Vegas, NV         |         |
| October 27-28  | Washington, D.C.      |         | October 25-26  | Washington, D.C.      |         |
| <b>SIMPLIFIED ACQUISITION PROCEDURES</b>                                   |                       | \$995   | <b>PRACTICAL CONSTRUCTION LAW</b>                                |                       | \$995   |
| November 18-19   | Washington, D.C.      |         | April 13-14  | Washington, D.C.      |         |
|  |                       |         | October 18-19  | Las Vegas, NV         |         |
|  |                       |         | <b>THE MASTERS INSTITUTE IN CONSTRUCTION CONTRACTING</b>         |                       | \$1,395 |
|  |                       |         | July 13-15   | Hilton Head, SC       |         |

**WITH AUDITORS AND MITIGATING AUDIT RISKS**

June 8-9 Las Vegas, NV  
 August 4-6 Washington, D.C.  
 October 19-20 Northern Virginia, VA

**GOVERNMENT CONTRACT COSTS \$995**

April 20-22 Washington, D.C.  
 May 18-20 Las Vegas, NV  
 August 4-6 Washington, D.C.  
 October 19-21 Washington, D.C.

**GOVERNMENT CONTRACT FINANCE AND ACCOUNTING FOR NON-FINANCIAL MANAGERS \$995**

August 2-3 Washington, D.C.  
 November 8-9 Washington, D.C.  
 November 30-December 1 Las Vegas, NV

**PERFORMANCE-BASED PAYMENTS \$995**

October 13-14 Washington, D.C.

**NEW****PRICING OF CLAIMS \$995**

March 17-18 Las Vegas, NV  
 November 15-16 Washington, D.C.

**THE GOVERNMENT CONTRACT ACCOUNTING INSTITUTE \$995**

March 9-11 San Diego, CA

**THE MASTERS INSTITUTE IN GOVERNMENT CONTRACT COSTS \$1,395**

May 4-6 La Jolla, CA  
 July 13-15 Hilton Head, SC  
 August 4-6 Washington, D.C.

**UNDERSTANDING OVERHEAD IN GOVERNMENT CONTRACTS \$995**

January 20-21 Washington, D.C.  
 April 27-28 New Orleans, LA  
 June 8-9 Las Vegas, NV  
 August 2-3 Washington, D.C.

**GRANTS****NEW****CONTRACTING WITH FEDERAL GRANT DOLLARS: INCLUDING STIMULUS FUNDING \$995**

March 24-25 Las Vegas, NV  
 May 19-20 Seattle, WA  
 October 6-7 Washington, D.C.

**NEW****FEDERAL GRANTS ACCOUNTING FOR NON-PROFITS \$595**

May 19 Las Vegas, NV  
 September 14 Washington, D.C.

**FEDERAL GRANTS COMPLIANCE \$1,095**

April 13-14 Las Vegas, NV  
 September 28-29 Washington, D.C.

**NEW****FUNDAMENTALS OF THE FEDERAL GRANTS PROCESS \$695**

May 17-18 Las Vegas, NV  
 October 5-6 Washington, D.C.  
 November 30-December 1 Las Vegas, NV

**LEGAL ETHICS****LEGAL ETHICS FOR ATTORNEYS \$125**

May 5 La Jolla, CA  
 July 14 Hilton Head, SC

May 5-6 La Jolla, CA  
 July 15-16 Hilton Head, SC  
 October 27-28 Washington, D.C.

**GLOBAL CONFERENCES – ALL NEW****Dubai, United Arab Emirates****COMPLIANCE RISK MANAGEMENT AND DUE DILIGENCE IN THE MIDDLE EAST \$595**

November 30

**INTRODUCTION TO U.S. PROCUREMENT LAW \$995**

November 30-December 1

**NAVIGATING U.S. EXPORT CONTROL AND SANCTIONS, INCLUDING FOREIGN MILITARY SALES (FMS) \$995**

December 1-2

**NAVIGATING U.S. GOVERNMENT AND FIDIC INTERNATIONAL CONSTRUCTION CONTRACTS, CHANGES, CLAIMS AND DISPUTES \$995**

December 2-3

**U.S. COST REIMBURSEMENT CONTRACTING \$995**

December 1-2

**Frankfurt, Germany****CHANGES AND EQUITABLE ADJUSTMENTS IN U.S. GOVERNMENT CONTRACTS \$995**

November 18-19

**INTERNATIONAL CONTRACTS AND ARBITRATION \$995**

November 16-17

**INTRODUCTION TO U.S. PROCUREMENT LAW \$995**

November 19-20

**MANAGING SUBCONTRACTS FOR U.S. GOVERNMENT PROJECTS \$995**

November 17-18

**NAVIGATING U.S. AND E.U. EXPORT CONTROLS \$595**

November 17

**UNDERSTANDING EUROPEAN ANTI-CORRUPTION LAW AND ENFORCEMENT, AND THE FOREIGN CORRUPT PRACTICES ACT (FCPA) \$595**

November 16

**London, England****BASICS OF U.S. CONTRACT MANAGEMENT AND U.S. GOVERNMENT CONTRACTING \$995**

November 9-11

**INTRODUCTION TO U.S. PROCUREMENT LAW \$995**

November 12-13

**NAVIGATING U.S., U.K., AND E.U. EXPORT REGULATIONS \$595**

November 10

**UNDERSTANDING U.K./E.U. ANTI-CORRUPTION LAW AND ENFORCEMENT AND THE FOREIGN CORRUPT PRACTICES ACT (FCPA) \$595**

November 9

Tax is not included in course fees.