



HILTON HEAD GOVERNMENT CONTRACT CONFERENCE

July 8-12, 2013

GET FOCUSED, IN-DEPTH TRAINING AT THIS PREMIER ANNUAL EVENT

- HEAR FROM EXPERTS
- CONNECT WITH PEERS
- STAY CURRENT
- MANAGE DETAILS
- BE COMPLIANT
- EARN CREDITS

Register online at j.mp/hiltonhead2013
or call 1.888.494.3696



INDUSTRY-LEADING TRAINING IN GOVERNMENT CONTRACTING

REGISTER ONLINE AT
j.mp/hiltonhead2013

TEAM SAVINGS

Sign up three or more employees from the same organization for the same course and get \$200 off each seminar fee.

To qualify, call **1.888.494.3696**.

ADVANCED GOVERNMENT CONTRACT ADMINISTRATION WORKSHOP

A rare opportunity to spend two information-packed days with the nationally recognized authority on contract administration, Professor Ralph C. Nash Jr., whose leadership, innovation, and insights continue to guide the way in procurement.

July 10-11 \$1,145

BASICS OF GOVERNMENT CONTRACTING

Review the entire federal procurement process from start to finish in a comprehensive, practical course that emphasizes the impact of Acquisition Streamlining statutes and implementing regulations on procurement activities.

July 8-10 \$1,250

CONCENTRATED COURSE IN GOVERNMENT CONTRACTS

Anyone involved with government contracting will benefit from this unique, intense course that blankets the spectrum of practical topics, from contracting techniques to claims and disputes, and includes interactive exercises.

July 8-11 \$1,445

DCAA CONTRACTOR BUSINESS SYSTEMS AND INTERNAL CONTROLS

Learn approaches to achieving, maintaining, and documenting internal business system controls and behaviors to comply with government contract requirements and sound business practices, and to manage disputes. Includes interactive exercises.

July 10-11 \$1,145

FAR WORKSHOP

Spend two days focusing on how to understand and use the Federal Acquisition Regulation (FAR) in your daily contracting activities, including in-depth analysis of the FAR system, the key contract clauses, and contract forms.

July 11-12 \$1,145

GOVERNMENT CONTRACT ACCOUNTING

Gain a solid, practical understanding of government contract accounting by learning about general accounting concepts related to government contracting, along with cost principles, Cost Accounting Standards, accounting for claims, special accounting problems, and profit.

July 9-10 \$1,145

GOVERNMENT CONTRACT AUDITS: DEALING WITH AUDITORS AND MITIGATING AUDIT RISKS

A course on how to reduce and avoid audit problems that includes understanding audit objectives, techniques, specific areas of audit emphasis, and options for analyzing and effectively responding to audit findings.

July 8-9 \$1,145

GOVERNMENT CONTRACT PURCHASING AND SUBCONTRACTING

Gain a basic understanding of subcontracting, including the flow of the subcontract acquisition process, types of procurements and contracts, and how and when to perform a document price analysis and cost analysis.

July 8-9 \$1,145

ITAR COMPLIANCE: DISCLOSURE AND AUDITS

In this participative workshop, a hypothetical case study will help you identify best practices to develop and improve your internal compliance audit strategies and procedures.

July 11-12 \$1,145

LEGAL ETHICS FOR ATTORNEYS

This comprehensive, interactive seminar covers topics of interest to lawyers in all fields of practice and jurisdictions – an opportunity for collegial reflection that also satisfies CLE ethics requirements.

July 10 \$135 *This is an after-hours session from 3 to 5 p.m.*

ORGANIZATIONAL CONFLICTS OF INTEREST (OCI)

Designed for contractors, their legal counsel, and government agency procurement officials, this course will provide an in-depth analysis of OCI theory and practice to maximize business opportunities, avoid wasting bid and proposal resources, and show how agencies can identify and resolve OCIs.

July 11-12 \$1,145

THE MASTERS INSTITUTE IN CONSTRUCTION CONTRACTING

Concentrating on advanced construction issues, the Institute analyzes the unique problems, practices, rights, remedies, disputes, claims, and other demands faced by today's construction professionals.

July 9-11 \$1,635

THE MASTERS INSTITUTE IN GOVERNMENT CONTRACT COSTS

A capstone course on costs that features updates on critical cost and Cost Accounting Standards (CAS) issues. Includes board and court decisions, Federal Acquisition Regulation (FAR) developments, and cost principles.

July 9-11 \$1,675

THE MASTERS INSTITUTE IN GOVERNMENT CONTRACTING

Learn from an exceptional faculty in a unique presentation that examines critical issues, developments, and standards for experienced procurement professionals.

July 8-12 \$1,725

Tax is not included in course fees.

TRAIN AT YOUR LOCATION

Bring any seminar directly to your staff through in-house training from Federal Publications Seminars.

For details, email fedpubsinhouse@thomson.com or call **1.888.865.9082**.

HOTEL ACCOMMODATIONS

For guest room reservations, please call 1.843.681.4000 and reference "Federal Publications" to obtain the group rate of \$224/night, plus a discounted resort fee of \$8 (not reflected until check-out), plus taxes. Guest rooms at the group rate will be available until June 7, 2013, and are subject to availability.

Guest Rooms at the Government Per Diem

Please note that we have reserved a limited number of guest rooms at the government per diem, plus a discounted resort fee of \$8 (not reflected until check-out), plus taxes. These rooms are limited to one attendee per qualifying company. Please call 1.843.681.4000

and reference "Federal Publications/Government Room Block" to obtain this special rate.

Guest rooms at the government rate will be available until June 7, 2013, and are subject to availability. You will be required to present a valid Government ID upon check-in to confirm use of the government rate.

Westin Hilton Head Island
2 Grasslawn Avenue
Hilton Head Island, South Carolina
1.843.681.4000
www.starwoodhotels.com

ACCREDITATION

CONTINUING EDUCATION CREDIT

Certificates of Completion will be provided to all seminar participants who attended Federal Publications Seminars courses and seminars following the event upon request.

CLP: CONTINUOUS LEARNING POINTS

Defense Acquisition Workforce members must acquire 80 Continuous Learning Points (CLPs) every two years from the date of entry into the acquisition workforce for as long as the member remains in an acquisition position per DoD Instruction 5000.66. Members are encouraged to set a goal of achieving 40 CLPs within any 12-month period. FAC-C, FAC-COTR, or FAC-P/PM certified acquisition professionals must also accumulate CLPs every two years (number varies by certification). Federal Publications Seminars will provide participants with appropriate documentation of the points awarded for completing the event.



NCMA: CONTRACT MANAGER CERTIFICATION

All Federal Publications Seminars courses are designed to meet the course requirements of the National Contract Management Association's certification programs. Federal Publications Seminars is a proud sponsor of the NCMA Contract Management Learning Center.

For more information, call us at 1.800.344.8096 or visit www.ncmahq.org.



CPE: CONTINUING PROFESSIONAL EDUCATION

We are registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Address complaints regarding registered sponsors to the National Registry of CPE Sponsors, 150 Fourth Avenue North, Suite 700, Nashville, Tennessee 37219-2417, or by visiting www.nasba.org.

CLE: CONTINUING LEGAL EDUCATION

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