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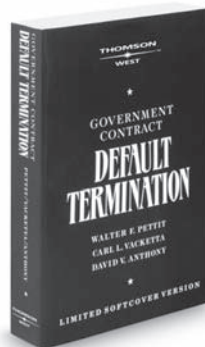
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## Johnson on Federal Contracting

**W. Stanfield Johnson** of Washington, DC is a Senior Partner at Crowell & Moring, LLP. He is the former Chairman of the Bids & Protests Committee, the Court of Claims Committee, and the Disclosure of Information Committee

of the American Bar Association's Section of Public Contract Law. Mr. Johnson has as written and lectured extensively on procurement and for the *Briefing Papers* series. He is a lecturer for universities and for numerous professional associations.

**Areas of Discussion:** *The Government contracts "system" — how it really works and how you can work within it. The institutions that "control" Government contracts — Congress, procuring agencies, the GAO, OFPP, Judicial tribunals — how they reach decisions and make rules, and how to best approach them for relief.*



## Sullivan on Source Selection and Negotiations

**Timothy Sullivan** is a Partner in the Washington, D.C. law offices of Thompson Coburn LLP where he specializes in Government contract matters.

Mr. Sullivan is a former procurement official and contract negotiator for the Central Intelligence Agency. He is a frequent lecturer on all phases of Government procurement for business groups, professional associations and educational institutions, and has authored several articles on Government contracting matters. Mr. Sullivan is a member of the American, District of Columbia and Virginia Bar Associations, and of the National Contract Management Association. He received his undergraduate degree from the University of Michigan and a law degree from the Georgetown University Law Center, where he served on the staff of the *Georgetown Law Journal*.



## Nash on Changes & Equitable Adjustments

**Ralph C. Nash, Jr.** of Washington, D.C. is a Professor of Law Emeritus at George Washington University's National Law Center, where he has taught Federal Government Contracting subjects for 45

years. Professor Nash is the most widely recognized expert in the field of Government Contracting. He established the first and still most prominent Program in Government Contracting at George Washington University in 1961. Professor Nash teaches and writes widely in this area, and he consults and acts as an expert witness for government agencies, companies, and law firms nationwide. **Areas of Discussion:** *Professor Nash has literally "written the book" on Government Contract Changes. The new edition of the book will be provided to all attendees. Both government and contractor personnel will gain unique insights into the Changes Clause and its operation under Federal Contracts. The Changes Clause is the most important standard provision in a Federal contract as it routinely allows for increases and decreases in contract price after competition and award of contract. Professor Nash will comprehensively explain the most current issues and strategies confronting both the government and contractors using this clause.*



## DeVecchio on Claims and Terminations

**Jay DeVecchio** of Washington, D.C. is a Partner in Jenner & Block's Washington, D.C. office. Mr. DeVecchio represents clients in all facets of Government procurement law from bid protests through complex claims and disputes to suspension, debarment and terminations. Mr. DeVecchio represents clients in related issues such as criminal

and civil fraud, *qui tam* actions, and internal investigations. His litigation experience includes high-profile cases on defective pricing, latent defects, and false claims. Mr. DeVecchio's clients are primarily from the aerospace, health care, and technology sectors. He is a recognized leader in the field of intellectual property rights in Government contracts, lecturing nationwide on the subject for Federal Publications Seminars.



## Rosen on Costs and Accounting

**Louis Rosen** is the president of Potomac Partners R & M, LLC, and the founder and former national director of Ernst & Young's Government Contract Services. He is a leading adviser to companies doing business with the government. Prior to joining Ernst & Young, Mr. Rosen served as associate director

of the Cost Accounting Standards Board. In this role, he contributed significantly to Cost Accounting Standard 410, "Allocation of Business Unit General and Administrative Expenses to Final Cost Objectives," Cost Accounting Standard 418, "Allocation of Direct and Indirect Costs," and the definitions of "Cost Accounting Practice" and "Change to a Cost Accounting Practice."

Mr. Rosen has worked closely with government procurement and audit agencies, industry associations, the accounting profession, and legal counsel. A frequent speaker on government contract issues in forums across the country, he is co-author of a widely used handbook, *Government Contract Accounting*.

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# The Masters Institute in Government Contracting

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