

ACCREDITATION

CONTINUING EDUCATION CREDIT

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**LA JOLLA GOVERNMENT
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HYATT REGENCY
LA JOLLA AT AVENTINE
May 7-11, 2012

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Guest rooms at the government per diem

Please note that we have also reserved a limited number of guest rooms at the government per diem rate. These rooms are limited to one attendee per qualifying company. Please call Michelle Penney of the Hyatt Regency La Jolla at 858.552.1234 x2204 and reference the "Federal Publications Government Room Block" to get this special rate. The cut-off date for guest room reservations is April 16, 2012. You will be required to present a valid government ID at check-in. As an added benefit, we are offering \$5 off overnight and daily self-parking rates at the Hyatt.

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INTENSIFY YOUR TRAINING IN GOVERNMENT CONTRACTING

KNOW THE RULES
STAY CURRENT
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EXPAND YOUR NETWORK
BUILD NEW SKILLS
PREPARE FOR SUCCESS

A PRACTICAL GUIDE TO THE INCURRED COST SUBMISSION (ICS)

The workshop provides a detailed, step-by-step guide to the preparation and development of the Incurred Cost Submission (ICS).

May 7-8 \$1,125

Faculty *Chad T. Braley*

CLP 11, CPE 13, CLE 11

BASICS OF GOVERNMENT CONTRACTING

Review the entire federal procurement process from start to finish in a comprehensive, practical course that emphasizes the impact of the Acquisition Streamlining Statutes and implementing regulations on procurement activities.

May 7-9 \$1,135

Faculty *Michael A. Killham*

CLP 17, CPE 19, CLE 16.5

CHANGES AND EQUITABLE ADJUSTMENTS IN GOVERNMENT CONTRACTS

Spend two days with a leading authority on government procurement, Professor Ralph C. Nash, Jr., on this core course as you work through the definitive course book on the subject.

May 9-10 \$1,055

Faculty *Ralph C. Nash, Jr.*

CLP 11, CPE 13, CLE 11

CONCENTRATED COURSE IN GOVERNMENT CONTRACTS

Anyone involved with government contracting will benefit from this unique, intense course that blankets the spectrum of practical topics, from contracting techniques to claims and disputes, and includes interactive exercises.

May 7-10 \$1,280

Faculty *Jack Friery, Jonathan H. Kosarin*

CLP 22, CPE 26, CLE 22

DCAA CONTRACTOR BUSINESS SYSTEMS AND INTERNAL CONTROLS

Learn approaches to achieving, maintaining, and documenting internal business system controls and behaviors to comply with government contract requirements and sound business practices.

May 9-10 \$1,055

Faculty *Ki Capitano*

CLP 9, CPE 10.5, CLE 8.75

FAR WORKSHOP

Spend two days focusing on how to understand and use the Federal Acquisition Regulation (FAR) in your daily contracting activities, including in-depth analysis of the FAR system, the key contract clauses, and contract forms.

May 10-11 \$1,055

Faculty *Steven N. Tomanelli*

CLP 11, CPE 13, CLE 11

GOVERNMENT CONTRACT ACCOUNTING

Gain a solid, practical understanding of government contract accounting by learning about general accounting concepts related to government contracting, along with cost principles, cost accounting standards, accounting for claims, special accounting problems, and profit.

May 9-10 \$1,055

Faculty *Deborah E. Nixon*

CLP 11, CPE 13, CLE 11

NEW IN 2012!

GOVERNMENT CONTRACT PURCHASING AND SUBCONTRACTING

Gain a basic understanding of subcontracting, including the flow of the subcontract acquisition process, types of procurements and contracts, and how and when to perform a document price analysis and cost analysis.

May 7-8 \$1,055

Faculty *Ki Capitano*

CLP 11, CPE 13, CLE 11

ITAR COMPLIANCE: DISCLOSURE AND AUDITS

In this participative workshop, a hypothetical case study will help you identify best practices to develop and improve your internal compliance audit strategies and procedures.

May 10-11 \$1,055

Faculty *Jack Hayes, Andrew D. Irwin, Meredith Rathbone, Robert Vander Lugt*

CLP 11, CPE 13, CLE 11



HOW YOUR TEAM CAN SAVE

Sign up three or more employees from the same organization for the same course and get \$200 off each seminar fee. To qualify, call **1.888.494.3696**.

LEGAL ETHICS FOR ATTORNEYS

This comprehensive, interactive seminar covers topics of interest to lawyers in all fields of practice and jurisdictions—an opportunity for collegial reflection that also satisfies CLE ethics requirements.

May 9 \$125 *This is an after-hours session from 3 to 5 p.m.*

Faculty *Kenneth J. Allen*

CLP 2, CPE 2, CLE 2

ORGANIZATIONAL CONFLICTS OF INTEREST (OCI)

Designed for contractors, their legal counsel, and government agency procurement officials, this course will provide an in-depth analysis of OCI theory and practice to maximize business opportunities, avoid wasting bid and proposal resources, and show how agencies can identify and resolve OCIs.

May 10 \$615

Faculty *Fred W. Geldon*

CLP, CPE, and CLE credits available

RIGHTS IN TECHNICAL DATA AND COMPUTER SOFTWARE

This specialized program provides the most practical information possible on computer software, patents, and technical data rights from the perspectives of both the government and contractors.

May 8-9 \$1,055

Faculty *W. Jay DeVecchio, Louis D. Victorino*

CLP 8, CPE 9, CLE 8.25

THE FISCAL LAW OF GOVERNMENT CONTRACTING

This program will cover the budgetary process and its progressive stages, including agency authority and obligations, fund commitments, congressional limitations on appropriated funds, and violations to avoid.

May 10-11 \$1,055

Faculty *Kenneth J. Allen*

CLP 11, CPE 11, CLE 11

THE MASTERS INSTITUTE IN GOVERNMENT CONTRACT COSTS

A capstone course on costs that features updates on critical cost and Cost Accounting Standards (CAS) issues. Includes board and court decisions, Federal Acquisition Regulation (FAR) developments, and cost principles.

May 8-10 \$1,435

Faculty *Terry L. Albertson, Stephen D. Knight, Karen L. Manos,*

Louis I. Rosen, Michael E. Steen, James W. Thomas

CLP 17, CPE 19, CLE 16.5

THE MASTERS INSTITUTE IN GOVERNMENT CONTRACTING

Learn from an exceptional faculty in a unique presentation that examines critical issues, developments, and standards for experienced procurement professionals.

May 7-11 \$1,545

Faculty *W. Jay DeVecchio, W. Stanfield Johnson, Ralph C. Nash, Jr.,*

Christopher B. Pockney, Louis I. Rosen, Timothy Sullivan

CLP 26, CPE 30, CLE 25.25

Tax is not included in course fees.

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