



FEDERAL
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SEMINARS

A SERIES OF ESSENTIAL PROGRAMS IN GOVERNMENT CONTRACTING

OCTOBER 21–25, 2013

CONTRACT COMPLIANCE WEEK
Washington, D.C.

INTERNATIONAL CONTRACTING WEEK
Arlington, Va.

**TWO WEEKLONG
EVENTS IN ONE
DYNAMIC LOCATION**



WORLD-CLASS TRAINING ON DOING BUSINESS WITH THE U.S. GOVERNMENT AT HOME AND ABROAD

5 INTENSE DAYS,
2 CRUCIAL EVENTS

CONTRACT COMPLIANCE WEEK

TRACK 1

GOVERNMENT CONTRACT COMPLIANCE

October 21–22 \$1,095
A primer on creating and maintaining a compliance program, and setting up and auditing your own procedures.
CLP 11 / CPE 13 / CLE 11

OR

DCAA CONTRACTOR BUSINESS SYSTEMS AND INTERNAL CONTROLS

October 21–22 \$1,095
How to achieve, maintain, and document internal business system controls and behaviors to comply with requirements.
CLP 9 / CPE 10.5 / CLE 8.75

NEW DEVELOPMENTS IN CONTRACT COMPLIANCE AND FRAUD ENFORCEMENT

October 23–24 \$1,095
Focuses on new and proposed statutes and regulations, including the Fraud Enforcement and Recovery Act (FERA).
CLP 11 / CPE 13 / CLE 11

THE NEW MANDATORY DISCLOSURE REQUIREMENTS

October 25 \$650
Examines and explains the New Contractor Business Ethics Compliance Program and Disclosure Requirements rules.
CLP 5.5 / CPE 6.5 / CLE 6

TRACK 2

ACCOUNTING COMPLIANCE FOR GOVERNMENT CONTRACTORS

October 21–22 \$1,095
Explains regulatory requirements that affect a government contractor's accounting system with an emphasis on cost accounting by contract.
CLP 11 / CPE 13 / CLE 11

INTERNAL CONTROLS COMPLIANCE LEADING PRACTICES

October 24–25 \$1,025
Covers leading internal control practices and how to incorporate them into your own compliance efforts.
CLP 11 / CPE 13 / CLE 11

OR

THE NEW MANDATORY DISCLOSURE REQUIREMENTS

October 25 \$650
See description in track 1.
CLP 5.5 / CPE 6.5 / CLE 6

TRACK 3

INTRODUCTION TO GOVERNMENT CONSTRUCTION CONTRACTING

October 21–22 \$1,095
Solid guidance on the spectrum of significant problem areas in the construction process and how to manage them.
CLP 11 / CPE 13 / CLE 11

SELECT THE COURSES THAT WORK BEST FOR YOU FROM FOUR FLEXIBLE TRACKS

WAGE AND HOUR COMPLIANCE

October 24–25 \$1,095
Addresses newly enacted legislation in wage and hour regulation that apply to government construction contracting.
CLP 11 / CPE 13 / CLE 11

OR

THE NEW MANDATORY DISCLOSURE REQUIREMENTS

October 25 \$650
See description in track 1.
CLP 5.5 / CPE 6.5 / CLE 6

TRACK 4

ADVANCED ISSUES IN MULTIPLE AWARD SCHEDULE CONTRACTING

October 23–24 \$1,095
Explores the primary high-risk areas in Schedule Contracting with a focus on compliance, audits, and risk avoidance.
CLP 11 / CPE 13 / CLE 11

THE NEW MANDATORY DISCLOSURE REQUIREMENTS

October 25 \$650
See description in track 1.
CLP 5.5 / CPE 6.5 / CLE 6



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INTERNATIONAL CONTRACTING WEEK: EXPORT CONTROLS, FCPA, FMS

SCHEDULE FOR BOTH EVENTS
9AM–4PM MONDAY–THURSDAY
9AM–NOON FRIDAY

ADVANCED ITAR

October 22 \$650
Analyzes principal and advanced issues in the International Traffic in Arms Regulations (ITAR).
CLP 5.5 / CPE 6.5 / CLE 6

BASIC ITAR

October 21 \$650
Focuses on U.S. laws and federal agencies that regulate the export of hardware and technology from the U.S.
CLP 5.5 / CPE 6.5 / CLE 6

BUILDING AN EXPORT COMPLIANCE PROGRAM

October 22 \$650
Learn the process of building or improving an export compliance program.
CLP 5.5 / CPE 6.5 / CLE 6

EAR AND OFAC FUNDAMENTALS: EXPORT CONTROL OF DUAL-USE EQUIPMENT, TECHNOLOGY, AND SERVICES

October 23 \$650
Practical instruction and how to obtain proper clearances from government agencies efficiently.
CLP 5.5 / CPE 6.5 / CLE 6

FOREIGN CORRUPT PRACTICES ACT (FCPA)

October 21–22 \$1,095
Delves into the history and practical applications of the FCPA, along with enforcement and compliance.
CLP 11 / CPE 13 / CLE 11

FOREIGN MILITARY SALES

October 25 \$650
Expert guidance on the rules and skills you need to sell military products and services.
CLP 5.5 / CPE 6.5 / CLE 6

INTERNATIONAL CONSTRUCTION PROJECTS: CONTRACT, CLAIMS AND RISK MANAGEMENT

October 24–25 \$1,095
International contracting risks and analysis on labor, design, dredging, and general construction.
CLP 11 / CPE 13 / CLE 11

INTERNATIONAL GOVERNMENT CONTRACTING

October 24–25 \$1,095
Information for corporate executives and their advisors on how to make the most of available opportunities.
CLP 11 / CPE 13 / CLE 11

ITAR COMPLIANCE: DISCLOSURE AND AUDITS

October 23–24 \$1,095
By discussing and analyzing case studies, you can identify best practices that help you develop and improve your own internal compliance strategies.
CLP 11 / CPE 13 / CLE 11

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Optional lunches for the week cost \$50 per person.



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2013 GOVERNMENT CONTRACTING PUBLICATIONS

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CONTRACT COMPLIANCE WEEK

L'Enfant Plaza Hotel
480 L'Enfant Plaza SW
Washington, D.C. 20024

www.lenfantplazahotel.com

INTERNATIONAL CONTRACTING WEEK

Waterview Conference Center at CEB
1919 North Lynn Street
Arlington, Va. 22209

www.executiveboard.com

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ACQUISITION
UNIVERSITY**

ACCREDITATION

CONTINUING EDUCATION CREDIT

Certificates of Completion will be provided to all seminar participants who attended Federal Publications Seminars courses and seminars following the event upon request.

CLP: CONTINUOUS LEARNING POINTS

Defense Acquisition Workforce members must acquire 80 Continuous Learning Points (CLP) every two years from the date of entry into the acquisition workforce for as long as the member remains in an acquisition position per DoD Instruction 5000.66. Members are encouraged to set a goal of achieving 40 CLPs within any 12-month period. FAC-C, FAC-COTR, or FAC-P/PM certified acquisition professionals must also accumulate CLPs every two years (number varies by certification). Federal Publications Seminars will provide participants with appropriate documentation of the points awarded for completing the event.



NCMA: CONTRACT MANAGER CERTIFICATION

All Federal Publications Seminars courses are designed to meet the course requirements of the National Contract Management Association's certification programs. Federal Publications Seminars is a proud sponsor of the NCMA Contract Management Learning Center. For more information, call us at 1.800.344.8096 or visit www.ncmahq.org.



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